

## SPATIAL DISTRIBUTION OF PRODUCTIVE, ENVIRONMENTAL, AND SOCIOECONOMIC FACTORS TO DISCRIMINATE DAIRY CATTLE PRODUCTION IN THE SOUTH OF BRAZIL

### *ESPACIALIZAÇÃO DOS FATORES PRODUTIVOS, AMBIENTAIS E SOCIOECONÔMICOS PARA DISCRIMINAR A PRODUÇÃO DE BOVINOS LEITEIROS NO SUL DO BRASIL*

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#### **Abstract**

The South region of Brazil differs from the others due to its high milk production rates. Production heterogeneity, climate and soil diversity, and environmental and socioeconomic circumstances contribute to differentiate political-administrative regions. In this study, we aimed to spatialize the production, environmental, and socioeconomic factors that best discriminate bovine milk production in the states of the South of Brazil. Multivariate analyses were performed to discriminate both the studied variables and the mesoregion and cities of these states. The Western Catarinense and Northwestern Rio-grandense mesoregions showed the highest production indices, but they were discriminated at a low level (35.76 %). The formation of clusters showed that Casca, Marau, and Santo Cristo from the Northwestern Rio-grandense and Concordia, Coronel Freitas, Palmitos, and São Lourenço do Oeste from the Western Catarinense mesoregion had higher production indices. The municipal clusters were discriminated at a high level by production (98.24%) and by environmental and socioeconomic (72.75%) factors. Production variables were the most important for local clusters discrimination. The specificities and peculiarities to each region were evidenced through the heterogeneity of production and environmental and socioeconomic factors. Therefore, it is necessary to design and implement specific technological innovations to each region to maximize productive efficiency and minimize adverse environmental effects in dairy herds.

**Keywords:** cluster; multivariate analysis; principal components; spatialization.

#### **Resumo**

A região Sul se diferencia das demais por ter maior produtividade de leite. A heterogeneidade da produção, a diversidade edafoclimática e ambiental, e as distintas realidades socioeconômicas contribuem para diferenciar as regiões político-administrativas. Objetivou-se espacializar os fatores produtivos e os fatores

ambientais e socioeconômicos que melhor discriminam a produção de leite de vaca nos estados do Sul do Brasil. Análises multivariadas foram realizadas para discriminar tanto as variáveis em estudo quanto as mesorregiões e municípios destes estados. As mesorregiões Oeste Catarinense e Noroeste Rio-grandense apresentaram os melhores índices de produção, mas foram discriminadas em baixo nível (35,76%). A formação de *cluster* por municípios mostrou que Casca, Marau e Santo Cristo da mesorregião Noroeste Rio-grandense e Concórdia, Coronel Freitas, Palmitos e São Lourenço do Oeste da mesorregião Oeste Catarinense apresentaram melhores índices produtivos. Os *clusters* municipais foram discriminados em alto nível pelos fatores produtivos (98,24%) e pelos fatores ambientais e socioeconômicos (72,75%). As variáveis produtivas foram as mais importantes na discriminação dos clusters municipais. As especificidades e peculiaridades específicas a cada região foram evidenciadas por meio da heterogeneidade dos fatores produtivos, ambientais e socioeconômicos. Portanto, faz-se necessário conceber e implementar inovações tecnológicas específicas à cada região para maximizar a eficiência produtiva e minimizar os efeitos ambientais adversos em rebanhos leiteiros.

**Palavras-chave:** análise multivariada; componentes principais; cluster; espacialização

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## Introduction

Reducing external factors that negatively affect production is important for the improvement of the efficiency and competitiveness in dairy farming. Farmers generally try to reduce the negative effects of environmental (soil and climate, vegetation and geomorphology), socioeconomic (gross domestic product and population), and technological factors (knowledge on factors such as nutrition, management, reproduction, and health) to obtain better results<sup>(1)</sup>.

Milk production is affected by both genetic and environmental factors. The latter comprises aspects such as temperature, air humidity, photoperiod, altitude, and precipitation, which lead to changes in technology and management use. Socio-economic factors also have an effect on milk production, influencing the choice of the production system and its productivity.

Brazil is a continental-sized country that features a wide variety of climates, besides having economic, social, political and cultural diversity. This contributes to a variety of dairy farming, production systems and use of technologies in the territories. The wide distribution of milk production<sup>(2)</sup> leads to heterogeneity in production systems, producing a spatial distribution of productivity<sup>(3)</sup>. This heterogeneity contributes to lack of information on geographic distribution and the factors that interfere with milk production.

The interaction between environment and production leads to changes in the production systems at different levels and can influence farmers to increase, change or abandon the system. Climate change can also cause the need for adaptations within the production system. Understanding these factors, reducing their effects, and using them as indicators for decision making are necessary actions to increase production efficiency. Joost et al.<sup>(4)</sup> and Lopes et al.<sup>(5)</sup> showed the use of joining several variables in a spatial model to better understand animal production systems.

Therefore, the objective of the present study was to spatialize production, environmental, and socioeconomic factors to better understand milk production in Rio Grande do Sul and Santa Catarina states in Brazil.

## Material and Methods

This survey was conducted in the states of Rio Grande do Sul (RS) and Santa Catarina (SC). The production, environmental, and socioeconomic factors that differentiate dairy cattle production among 789 municipalities and 13 mesoregions composing these states were spatialized.

Data were extracted from the Agricultural Census 2006<sup>(6)</sup> from Brazilian Institute of Geography and Statistics, National Institute of Meteorology, National Institute for Space Research, United States Geological Survey, and the United Nations Program for Development<sup>(6-10)</sup>. The year of 2006 was considered. For data analysis, municipality and mesoregions were used as the basis of the study. New variables were created for production depending on the area, gross domestic product, and human population of the regions.

The variables were standardized by means of the STANDARD procedure, assuming the mean zero and variance one in SAS (Statistical Analysis System, Cary, NC, USA, v.9.3). Clusters of mesoregions and municipalities were formed according to production levels (PROC CLUSTER, TREE).

Canonical variable analysis (CANCORR, CANDISC) was used to discriminate groups of clusters, mesoregions, and municipalities in the dataset. A factor analysis (PROC FACTOR) was performed to better understand the correlation structure and the sources of variation. In this analysis, the assumption was tested by the Kaiser-Meyer-Olkin (KMO)<sup>(11)</sup> orthogonality criterion. Squared multiple correlations (SMC) were used to improve the explanation of each factor on the total variance. We used the scree test to establish the minimum number of variables to be considered. Discriminant analysis (PROC DISCRIM, STEPDISC) was used to verify the use of variables to differentiate among mesoregions<sup>(12)</sup>.

## Results and Discussion

The number of milked cows per effective herd size determines the greatest number of dairy cows by total herd and explains the greatest effectiveness of production systems. Therefore, in this study, there was no difference among mesoregions for milked cows per effective herd size (Table 1). However, the mesoregions of Western Catarinense (W\_SC) and Northwestern Rio-grandense (NW\_RS) had the highest number of milked cows and the higher amount of milk among the mesoregions evaluated. These factors indicated that these two mesoregions were the most efficient and specialized in the milk activity in RS and SC states.

**Table 1.** Least squared means per municipality within the mesoregion for milked cows, amount of milk, productivity and % of milked cows in the herd

Mesoregion	Milked Cows (head)	Milk (1,000 liters)	Productivity (L/cow/year)	Milked Cows/ Effective Herd (%)
W_SC	4762.4 <sup>a</sup>	13720 <sup>a</sup>	2859.0 <sup>a</sup>	26.19
SE_RS	3991.9 <sup>ab</sup>	6043 <sup>bcd</sup>	1512.1 <sup>bcde</sup>	21.24
NW_RS	3921.5 <sup>ab</sup>	10275 <sup>ab</sup>	2604.8 <sup>a</sup>	23.65
SW_RS	3807.5 <sup>ab</sup>	7000 <sup>bc</sup>	1726.9 <sup>bcd</sup>	31.79
NE_RS	2953.2 <sup>abc</sup>	6925 <sup>bc</sup>	2791.1 <sup>a</sup>	21.52
ME_RS	2502.0 <sup>bcd</sup>	5511 <sup>bcd</sup>	1993.4 <sup>b</sup>	21.70
MW_RS	2382.3 <sup>bcd</sup>	2943 <sup>cd</sup>	1173.5 <sup>e</sup>	24.57
Highlands_SC	2375.4 <sup>bcd</sup>	3348 <sup>cd</sup>	1295.0 <sup>de</sup>	22.10
S_SC	2269.4 <sup>bcd</sup>	4069 <sup>cd</sup>	1637.7 <sup>bcde</sup>	21.27
Itajai Valley_SC	2254.7 <sup>bcd</sup>	3807 <sup>cd</sup>	1727.1 <sup>bcd</sup>	24.02
Greater Flor_SC	1851.7 <sup>cd</sup>	2486 <sup>cd</sup>	1390.9 <sup>cde</sup>	24.52
N_SC	1535.3 <sup>cd</sup>	3138 <sup>cd</sup>	1801.5 <sup>bc</sup>	26.58
POA Met_RS	755.1 <sup>d</sup>	1453 <sup>d</sup>	1736.8 <sup>bcd</sup>	23.89
CV (%)	84.42	94.45	31.34	76.84
Mean	3033.45	7154.81	2173.35	23.89

<sup>abcde</sup> Different superscripts in a column indicate statistically significant difference ( $p < 0.05$ ) between the mesoregions using Tukey test. CV: coefficient of variation.

Abbreviations: W\_SC: Western Catarinense mesoregion; SE\_RS: Southeast Rio-grandense mesoregion; NW\_RS: Northwestern Rio-grandense mesoregion; SW\_RS: Southwest Rio-grandense mesoregion; NE\_RS: Northeast Rio-grandense mesoregion; ME\_RS: Mideast Rio-grandense mesoregion; MW\_RS: Midwest Rio-grandense mesoregion; Highlands\_SC: Highlands Catarinense mesoregion; S\_SC: Southern Catarinense mesoregion; Itajai Valley\_SC: Itajai Valley Catarinense mesoregion; Greater Flor\_SC: Greater Florianópolis Catarinense mesoregion; N\_SC: North Catarinense mesoregion; POA Met\_RS: Porto Alegre Metropolitan Rio-grandense mesoregion.

The highest productivity per area, per gross domestic product and per population were observed in the mesoregions of Eastern Catarinense (W\_SC) and Northeast Rio-grandense (NE\_RS) (Table 2). Also, the Western Catarinense mesoregion (W\_SC) presented the highest number of head of milked cows per area, amount of milk per area, amount of milk per gross domestic product, amount of milk per population and milked cows per effective herd per gross domestic product among the mesoregions evaluated. The highest number of head of milked cows per gross domestic product and of milked cows per population was observed in the Southeast Rio-grandense mesoregion (SE\_RS) among the mesoregions evaluated. The Southwest Rio-grandense (SW\_RS) and the Western Catarinense (W\_SC) mesoregions presented the higher number of milked cows per effective herd per area.

**Table 2.** Least square means per municipality within the mesoregion for milked cows per area, amount of milk per area, productivity, and % of milked cows in the herd per area, gross domestic product, and per capita

Mesoregion	MC_area (head/km <sup>2</sup> )	MC_GDP (head/RS 1,000)	MC_Pop (head/hab)	AM_area (1,000L/km <sup>2</sup> )	AM_GDP (1,000L/RS 1,000)	AM_pop (1,000L/inhabitants)	Produc_area (L/cow/km <sup>2</sup> )	Produc_GDP (L/cow/RS 1,000)	Produc_pop (L/cow/inhabitants)	MCEH_area (%/km <sup>2</sup> )	MCEH_gdp (%/RS 1,000)	MCEH_pop (%/inhabitants)
MW_RS	9.40 <sup>bcd</sup>	0.0278 <sup>bcd</sup>	0.4223 <sup>abcde</sup>	10.75 <sup>d</sup>	0.0288 <sup>cde</sup>	0.4475 <sup>cd</sup>	5.168 <sup>cd</sup>	0.0141 <sup>cd</sup>	0.2111 <sup>cd</sup>	0.1359 <sup>ab</sup>	0.000349 <sup>ab</sup>	0.00525 <sup>abc</sup>
ME_RS	11.76 <sup>bcd</sup>	0.0346 <sup>abcde</sup>	0.5122 <sup>abcde</sup>	28.93 <sup>bcd</sup>	0.0831 <sup>abcde</sup>	1.2970 <sup>abc</sup>	10.854 <sup>bcd</sup>	0.0308 <sup>abc</sup>	0.4724 <sup>abc</sup>	0.1032 <sup>ab</sup>	0.000316 <sup>ab</sup>	0.00499 <sup>abc</sup>
Greater Flor_SC	5.08 <sup>cd</sup>	0.0252 <sup>bcd</sup>	0.2823 <sup>cde</sup>	7.05 <sup>d</sup>	0.0308 <sup>cde</sup>	0.3487 <sup>cd</sup>	5.402 <sup>cd</sup>	0.0164 <sup>cd</sup>	0.1816 <sup>d</sup>	0.0833 <sup>ab</sup>	0.000324 <sup>ab</sup>	0.00373 <sup>abc</sup>
POA_Met_RS	3.76 <sup>cd</sup>	0.0105 <sup>de</sup>	0.1501 <sup>e</sup>	7.20 <sup>d</sup>	0.0203 <sup>de</sup>	0.2895 <sup>cd</sup>	10.533 <sup>bcd</sup>	0.0260 <sup>bcd</sup>	0.3671 <sup>bcd</sup>	0.1470 <sup>ab</sup>	0.000391 <sup>ab</sup>	0.00523 <sup>abc</sup>
NE_RS	19.31 <sup>ab</sup>	0.0462 <sup>abcd</sup>	0.6395 <sup>abcde</sup>	53.05 <sup>abc</sup>	0.1147 <sup>abc</sup>	1.6499 <sup>ab</sup>	19.808 <sup>a</sup>	0.0484 <sup>a</sup>	0.6793 <sup>a</sup>	0.1566 <sup>ab</sup>	0.000376 <sup>ab</sup>	0.00512 <sup>abc</sup>
NW_RS	21.74 <sup>ab</sup>	0.0570 <sup>abc</sup>	0.7896 <sup>ab</sup>	56.23 <sup>ab</sup>	0.1476 <sup>ab</sup>	2.0519 <sup>ab</sup>	15.033 <sup>ab</sup>	0.0394 <sup>ab</sup>	0.5642 <sup>ab</sup>	0.1344 <sup>ab</sup>	0.000385 <sup>ab</sup>	0.00544 <sup>abc</sup>
N_SC	2.48 <sup>d</sup>	0.0053 <sup>e</sup>	0.0735 <sup>e</sup>	4.74 <sup>d</sup>	0.0097 <sup>e</sup>	0.1357 <sup>d</sup>	3.845 <sup>cd</sup>	0.0081 <sup>d</sup>	0.1102 <sup>d</sup>	0.0612 <sup>ab</sup>	0.000122 <sup>b</sup>	0.00161 <sup>c</sup>
W_SC	26.56 <sup>a</sup>	0.0584 <sup>ab</sup>	0.8525 <sup>ab</sup>	76.19 <sup>a</sup>	0.1624 <sup>a</sup>	2.4176 <sup>a</sup>	20.291 <sup>a</sup>	0.0486 <sup>a</sup>	0.6966 <sup>a</sup>	0.1821 <sup>a</sup>	0.000471 <sup>a</sup>	0.00649 <sup>ab</sup>
SE_RS	21.89 <sup>ab</sup>	0.0711 <sup>a</sup>	0.8705 <sup>a</sup>	34.26 <sup>bcd</sup>	0.1077 <sup>abcd</sup>	1.3172 <sup>abc</sup>	6.655 <sup>cd</sup>	0.0216 <sup>bcd</sup>	0.2801 <sup>bcd</sup>	0.0882 <sup>ab</sup>	0.000289 <sup>ab</sup>	0.00366 <sup>abc</sup>
Highlands_SC	3.60 <sup>cd</sup>	0.0331 <sup>bcd</sup>	0.4022 <sup>bcd</sup>	4.72 <sup>d</sup>	0.0417 <sup>cde</sup>	0.5064 <sup>cd</sup>	2.933 <sup>d</sup>	0.0236 <sup>bcd</sup>	0.2841 <sup>bcd</sup>	0.0412 <sup>b</sup>	0.000359 <sup>ab</sup>	0.00443 <sup>7abc</sup>
SW_RS	16.72 <sup>abc</sup>	0.0402 <sup>abcde</sup>	0.7396 <sup>abc</sup>	25.17 <sup>bcd</sup>	0.0644 <sup>bcd</sup>	1.1461 <sup>bcd</sup>	7.658 <sup>bcd</sup>	0.0201 <sup>bcd</sup>	0.3265 <sup>bcd</sup>	0.1734 <sup>a</sup>	0.000427 <sup>ab</sup>	0.00684 <sup>a</sup>
S_SC	10.30 <sup>bcd</sup>	0.0178 <sup>de</sup>	0.2265 <sup>de</sup>	18.35 <sup>cd</sup>	0.0327 <sup>cde</sup>	0.4386 <sup>cd</sup>	9.713 <sup>bcd</sup>	0.0156 <sup>cd</sup>	0.2138 <sup>cd</sup>	0.1318 <sup>ab</sup>	0.000174 <sup>ab</sup>	0.00226 <sup>bc</sup>
Itajai Valley_SC	10.43 <sup>bcd</sup>	0.0201 <sup>cde</sup>	0.2983 <sup>cde</sup>	18.06 <sup>cd</sup>	0.0343 <sup>cde</sup>	0.5073 <sup>cd</sup>	11.395 <sup>bc</sup>	0.0167 <sup>cd</sup>	0.2210 <sup>cd</sup>	0.1523 <sup>ab</sup>	0.00023 <sup>ab</sup>	0.003187 <sup>abc</sup>

<sup>abcde</sup> Different superscripts in a column indicate statistically significant difference ( $p < 0.05$ ) between the mesoregions using Tukey test.

Abbreviations for mesoregions see table 1. MC\_area: Milked cows per area (head/km<sup>2</sup>); MC\_GDP: Milked cows per gross domestic product (head/RS1,000); MC\_Pop: Milked cows per population (head/hab); AM\_area: Amount of milk per area (1,000L/km<sup>2</sup>); AM\_GDP: Amount of milk per gross domestic product (1,000L/RS1,000); AM\_Pop: Amount of milk per population (1,000L/inhabitants); Produc\_area: Productivity per area (L/cow/km<sup>2</sup>); Produc\_GDP: Productivity per gross domestic product (L/cow/RS1000); Produc\_pop: Productivity per population (L/cow/inhabitants); MCEH\_area: Milked cows per effective herd per area (%/km<sup>2</sup>); MCEH\_gdp: Milked cows per effective herd per gross domestic product (%/RS1,000); MCEH\_pop: Milked cows per effective herd per population (% inhabitants).

These differences observed among the mesoregions (Tables 1 and 2) were attributed not only to the specialization of production systems, environmental effects, and socioeconomic peculiarities in each region<sup>(13,14)</sup>, but also to the use of biotechnology with technical guidance, the level of information of producers, and the demand for this product<sup>(15)</sup>. Several authors showed that environmental factors affected the level of production and productivity<sup>(13,14)</sup>. The adoption of technologies such as management practices and techniques for animal breeding contributed to the intensification of production systems<sup>(15-17)</sup>. Also, the differences among the cows milked, production and productivity among mesoregions arise from distinctions among different types of herds.

The higher levels of productivity (produc\_area, produc\_GDP, and produc\_pop; Table 2) were observed in Western of Catarinense (W\_SC) and Northwestern of Rio-grandense (NW\_RS). These results reflect the productive efficiency of dairy herds in these two mesoregions, showing greater livestock specialization, processes intensification and the economic and social importance of these regions<sup>(18)</sup>. Moreover, regions with higher gross domestic product and a larger number of people demand more animal products<sup>(19)</sup>.

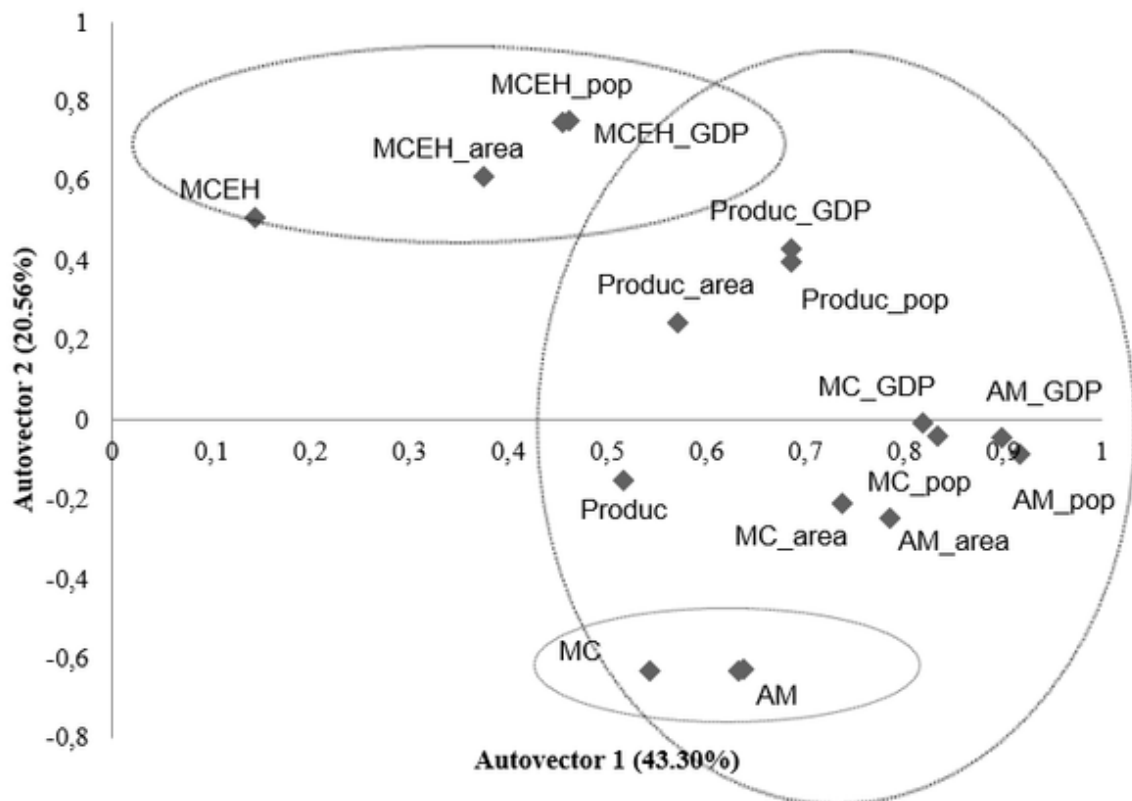
Southeast (SE\_RS), Southwest Rio-grandense (SW\_RS), and Northeast Rio-grandense (NE\_RS) showed no differences to the most productive mesoregions—Western Catarinense (W\_SC) and Northwestern Rio-grandense (NW\_RS)—for milked cows and their relationships by area, gross domestic product, and per capita; however, they showed lower production (Tables 1 and 2). Southwest Rio-grandense (SW\_RS) was less specialized for milk production, characterized by subsistence or small-scale production<sup>(3)</sup>. Both Southeast (SE\_RS) and Southwest Rio-grandense (SW\_RS) were more specialized in meat production, having 50% of the total number of cattle in Rio Grande do Sul state and only 3% of cows milked in the effective herd<sup>(20)</sup>. However, Southeast Rio-grandense (SE\_RS) did not differ from Western Catarinense (W\_SC) and Northwestern Rio-grandense (NW\_RS) in productivity (L/cow/year; Table 1). These two mesoregions were characterized by the presence of large farms with lower rates of economic growth. The economy was not diversified, being based on the primary sector, having been colonized by immigrants and therefore with cultural differences compared to the northern half of Rio Grande do Sul state<sup>(21)</sup>.

Mideast Rio-grandense (ME\_RS) and Midwest Rio-grandense (MW\_RS), despite having smaller dairy herds, production and productivity than Western Catarinense (W\_SC), did not differ from other more productive mesoregions (W\_SC and NW\_RS) in terms of production per gross domestic product and per population. These results showed that these mesoregions had smaller dairy herd, milk production, and productivity, lower gross domestic product and number of inhabitants<sup>(21)</sup>.

Metropolitan Porto Alegre mesoregion (POA\_Met\_RS) had smaller herd, amount of milk, milked cows per population and amount of milk per area among all mesoregions evaluated, but it did not differ from Greater Florianopolis Catarinense mesoregion (Greater Flor\_SC). These mesoregions concentrate large cities, industrial parks, and shopping malls. The herd in this region showed little specialization<sup>(3)</sup>.

The value of Kaiser-Meyer-Olkin (KMO), which represents a measure of adequacy of the sample to the factor analysis (PROC FACTOR) was 0.63. A minimum of two factors (autovectors) was necessary to explain an average percentage of 63% of the variance observed.

There was a positive relation between production variables (Figure 1) and their relation to area, population, and gross domestic product (Autovector 1). However, there was a subgroup of mesoregions (Autovector 2) where there was a high number of milked cows per effective herd size (MCEH) and their relations (MCEH\_area; MCEH\_GDP; MCEH\_pop) and low number of milked cows (MC) and amount of milk (AM). These mesoregions were less productive and less competitive. The production growth can be explained by the greater professional level and it was affected by environmental<sup>(17)</sup>, socioeconomic<sup>(22)</sup>, and technological factors<sup>(23)</sup>.



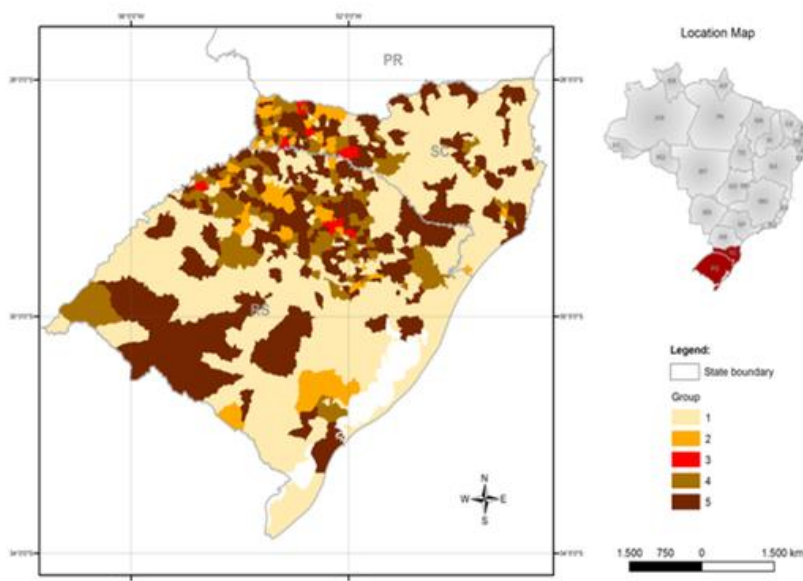
**Figure 1.** Graphical representation of the production factors per municipality within the mesoregion.

Subgroups are represented by circles.

Abbreviations see table 3.

The grouping of municipalities by amount of milk (1,000 liters) (Figure 2) showed that the high cluster (low production) consists of 439 municipalities belonging to all mesoregions. Cluster 2 (average to high production) consisted of 11 municipalities in Northwestern Rio-grandense (NW\_RS), 16 in Western Catarinense (W\_SC), two in Mideast Rio-grandense (ME\_RS), 01 in Northeast Rio-grandense (NE\_RS), two in southeast Rio-grandense (SE\_RS), one in southwest Rio-grandense (SW\_RS), and one in Southern Catarinense mesoregions (S\_SC). High production (cluster 3) was formed by municipalities belonging to Northwestern Rio-grandense (NW\_RS, 03) and Western Catarinense mesoregions (W\_SC, 04). The fourth (average) and fifth (average to low) clusters were formed by 77 and 229 municipalities, respectively, in all 10 mesoregions.

The most productive group of municipalities included Casca, Marau, and Santo Cristo, in Northwestern Rio-grandense (NW\_RS) and Concórdia, Coronel Freitas, Palmito, and São Lourenço do Oeste belonging to Western Catarinense (W\_SC), with an average yield of 3492.14 liter/cow/year (equivalent to 11.44 liter/cow/day). Less productive municipalities were present in North Catarinense (N\_SC), Southern Catarinense (S\_SC) and Itajaí Valley Catarinense (Itajaí Valley\_SC) with productivity of 1713.66 liter/cow/year (equivalent to 5.61 liter/cow/day) (Table 3). Production systems in these regions were characterized by family farming, dairy production and handmade cheese for consumption.



**Figure 2.** Clusters of municipalities formed by the amount of milk (1 000 liters).

**Table 3.** Mean production levels per cluster for the amount of milk (1,000 liters)

Variables	Cluster				
	1	2	3	4	5
MC	1326.33 <sup>e</sup>	10283.76 <sup>b</sup>	15424.57 <sup>a</sup>	6321.68 <sup>c</sup>	3760.11 <sup>d</sup>
AM	2155.61 <sup>e</sup>	30348.56 <sup>b</sup>	50198.14 <sup>a</sup>	17292.68 <sup>c</sup>	8613.95 <sup>d</sup>
Produc	1713.66 <sup>c</sup>	3201.21 <sup>ab</sup>	3492.14 <sup>a</sup>	3050.18 <sup>ab</sup>	2570.86 <sup>b</sup>
MCEH	24.20 <sup>a</sup>	25.24 <sup>a</sup>	23.86 <sup>a</sup>	20.28 <sup>a</sup>	24.33 <sup>a</sup>
MC_area	0.11 <sup>d</sup>	0.36 <sup>b</sup>	0.47 <sup>a</sup>	0.31 <sup>bc</sup>	0.25 <sup>c</sup>
AM_area	0.20 <sup>d</sup>	1.17 <sup>b</sup>	1.59 <sup>a</sup>	0.92 <sup>b</sup>	0.63 <sup>c</sup>
Produc_area	0.25 <sup>a</sup>	0.13 <sup>a</sup>	0.11 <sup>a</sup>	0.18 <sup>a</sup>	0.21 <sup>a</sup>
MCEH_area	0.003 <sup>a</sup>	0.001 <sup>a</sup>	0.001 <sup>a</sup>	0.001 <sup>a</sup>	0.002 <sup>a</sup>
MC_GDP	0.02 <sup>b</sup>	0.09 <sup>a</sup>	0.08 <sup>a</sup>	0.07 <sup>a</sup>	0.06 <sup>a</sup>
AM_GDP	0.03 <sup>d</sup>	0.23 <sup>b</sup>	0.35 <sup>a</sup>	0.22 <sup>bc</sup>	0.14 <sup>c</sup>
Produc_GDP	0.03 <sup>a</sup>	0.02 <sup>a</sup>	0.03 <sup>a</sup>	0.04 <sup>a</sup>	0.04 <sup>a</sup>
MCEH_GDP	0.0004 <sup>a</sup>	0.0002 <sup>a</sup>	0.0002 <sup>a</sup>	0.0002 <sup>a</sup>	0.0004 <sup>a</sup>
MC_pop	0.25 <sup>b</sup>	1.29 <sup>a</sup>	1.12 <sup>a</sup>	1.07 <sup>a</sup>	0.86 <sup>a</sup>
AM_pop	0.43 <sup>d</sup>	3.60 <sup>ab</sup>	4.49 <sup>a</sup>	3.20 <sup>b</sup>	2.02 <sup>c</sup>
Produc_pop	0.35 <sup>a</sup>	0.38 <sup>a</sup>	0.36 <sup>a</sup>	0.61 <sup>a</sup>	0.62 <sup>a</sup>
MCEH_pop	0.005 <sup>a</sup>	0.003 <sup>a</sup>	0.002 <sup>a</sup>	0.004 <sup>a</sup>	0.01 <sup>a</sup>
Number of observations	441	34	7	78	229

Abbreviations: MC: milked cows; AM: amount of milk; Produc: productivity; MCEH: milked cows per effective herd; MC\_area: milked cows per area; MC\_GDP: milked cows per gross domestic product; MC\_pop: milked cows per population; AM\_area: amount of milk per area; AM\_GDP: amount of milk per gross domestic product; AM\_pop: amount of milk per population; Produc\_area: productivity per area; Produc\_GDP: productivity per gross domestic product; Produc\_pop: productivity per population; MCEH\_area: milked cows per effective herd per area; MCEH\_GDP: milked cows per effective herd per gross domestic product; MCEH\_pop: milked cows herd per effective population.



In cluster 3, composed of the more productive municipalities, there was no confounding with other clusters (100%). Clusters 2, 4, 5 and 1, the second, third, fourth and fifth most productive ones, showed high levels of discrimination, 97.6%, 98.7%, 97.82%, and 97.1% respectively. Therefore, 98.24% of municipalities were correctly allocated in their clusters due to production levels. Unlike the poor discrimination among mesoregions (35.67%), grouping by municipality due to the similarity in production enables high differentiation among the groups formed. Therefore, political units within the administrative mesoregions had different production and may be affected by several factors.

These results contrasted with those obtained in the discriminant analysis for mesoregion, showing that this was due to the diversified productions in the municipalities, resulting in similar production levels. The production in the municipalities was the result of the genetic makeup of the herds<sup>(24)</sup> and the interaction with soil and climatic<sup>(13)</sup>, socioeconomic<sup>(22)</sup>, and technological<sup>(2)</sup> variables. These factors help to deepen the understanding of the spatial distribution of milk production<sup>(5)</sup>.

The amount of milk produced, productivity, and number of cows milked explained 93.01%, 12.11%, and 20.72% of the variation among clusters (Table 4). The quantitative variables (AM and MC) better explained the difference between clusters compared to the productivity variables (Produc). These variables were important to determine the productive and economic efficiency of dairy farming<sup>(25)</sup>.

**Table 4.** Production variables that explain the differences between the clusters formed by the amount of milk (1,000 liters)

<b>Variable</b>	<b>Partial R-Square</b>	<b>F Value</b>	<b>Pr&gt; F</b>
AM	0.9301	2591.71	<.0001
Produc	0.1211	26.8	<.0001
MC	0.2072	50.77	<.0001
AM_pop	0.0634	13.13	<.0001
Produc_pop	0.0452	9.16	<.0001
MC_area	0.0492	9.99	<.0001
Produc_area	0.0607	12.48	<.0001
MC_pop	0.0277	5.5	0.0002
AM_GDP	0.0175	3.43	0.0086
MC_GDP	0.0378	7.56	<.0001

Abbreviations see Table 3.

Environmental and socioeconomic factors were used to discriminate the groups of municipalities formed. The discriminatory power of these factors ranged from 59.46% to 85.71% with an average of 72.58%. Agricultural management with rotational grazing was the main management variable explaining the variation among clusters (42.88%). Clusters that showed the highest number of properties that perform the management of rotational grazing had significantly higher production; thus, nutrition was a key factor for animal production. Strategies to improve nutrition<sup>(26)</sup> and nutritional imbalances and excesses<sup>(27)</sup> have been widely studied to circumvent the negative effects on animal production.

Farmers with off-farm jobs and other agricultural activities significantly explain the variation among clusters (Table 5). Producer with non-agricultural activities on the farm did not help to explain this variation. Farm owners with off-farm jobs and those who had farming with other agricultural activities influenced in higher productivity significantly. The practice of off-farm or other activity affected specialization and production and productive efficiency<sup>(28)</sup>.

**Table 5.** Environmental and socioeconomic variables that explain the differences among the clusters formed

Variables	Partial R-Square	F Value	Pr > F
Farmers with off-farm jobs	0.0147	2.36	0.0518
Farmers with other agricultural activities	0.0284	4.61	0.0011
Forests planted with forest trees per area	0.0118	1.89	0.111
Water resources in establishments with springs and protected forest	0.0251	4.07	0.0029
Water resources in establishments with springs without protected forest	0.0162	2.61	0.0347
Water resources in establishments with rivers or streams and protected forest	0.0196	3.15	0.0139
Water resources in establishments with rivers or streams without protected forest	0.0338	5.53	0.0002
Water resources in establishments with natural lakes and/or ponds and protected forest	0.0196	3.15	0.0139
Water resources in establishments with natural lakes and/or ponds without protected forest	0.0488	8.11	<.0001
Technical guidance received by the government (federal, state, or municipal)	0.0121	1.94	0.1021
Technical guidance sought by the producer him/herself	0.0242	3.92	0.0038
Technical guidance received by private planning	0.0319	5.2	0.0004
Men responsible for the farm for 5 to 10 years	0.0254	4.12	0.0027
Management of agricultural pasture rotation	0.4288	118.6	<.0001
Municipal human development index	0.0238	3.86	0.0042
Altitude (meters above sea level)	0.0405	6.67	<.0001
Mean temperature	0.0497	8.26	<.0001
Solar radiation	0.0111	1.78	0.1321

Farms with water sources (springs, rivers, streams, and ponds and/or reservoirs), or protected forests did not explain the difference among the clusters. Water availability had direct effects on forage and animal production<sup>(29)</sup>. For Nardone et al.<sup>(30)</sup>, improving information on biophysical vulnerability contributes to optimize production and address the effects of climate change. This understanding by the producer about the risks coming from drought and by the government to invest in irrigation ensures the application of better practices for increasing productivity<sup>(31)</sup>.

The climatic factors that explained the majority of differences among groups were temperature and altitude, as it correlates with temperature, because they alter the comfort zone of the animals, affecting their physiology, metabolism, and endocrinology. An increase in these factors have an effect on the animal organism in several ways, determining, in general, decreased production, which may affect the quantity and quality of milk<sup>(17)</sup>, reproductive physiology<sup>(16)</sup>, mortality rates<sup>(32)</sup>, and the breeds<sup>(14)</sup>.

In terms of management factors, men that has been responsible for the farm for 5 to 10 years and technical guidance received by the government, sought by the producer him/herself and private planning explained most variations between clusters. The clusters that received less technical guidance were significantly less productive. There was, at the moment, a restructuring of activities and job responsibilities going on<sup>(33)</sup>; however, cultural and historical issues still determine the man should be the farm manager and the woman a collaborator. Mapiye et al.<sup>(22)</sup> also observed that cattle management was performed mostly by men.

The municipal human development index was the socioeconomic variable that best explained variation among clusters. The higher human development index, the greater consumption and demand for product quality. It also implies a higher degree of understanding and application of methods in production processes. When technical guidelines were well understood and applied to the property, these could result not only in higher production<sup>(23)</sup> but in improved animal welfare<sup>(34)</sup>. The process of learning about new technologies<sup>(35)</sup>, besides the understanding of productivity and extension services<sup>(36)</sup> contribute to the management and development of more productive systems. Policies for the development of human capital<sup>(37)</sup> were important actions for economic and social development and consequently production<sup>(38)</sup>.

In general terms, the results showed the importance of knowing the effects of the environment on the animals as a mean to understand the different production levels<sup>(39)</sup>. Consequently, technologies in animal breeding<sup>(15)</sup>,

management<sup>(28)</sup>, and reproductive<sup>(16)</sup> processes become important tools to reduce the negative effects of the environment on the production levels.

## Conclusions

The analysis evidenced differences among the mesoregions of Rio Grande do Sul and Santa Catarina states. The production factors were the most important in the discrimination between the clusters formed. The amount of milk, productivity, milked cows, and management with agricultural pasture rotation were the variables that best explained the differences among the mesoregions. The heterogeneity of the production and environmental components revealed peculiarities specific to each mesoregion. Therefore, it is necessary to design and program technological innovations specific to each mesoregion to maximize production efficiency and minimize environmental effects on dairy herds.

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